



WORKS DEPARTMENT  
GOVERNMENT OF ODISHA



**MEMORANDUM OF UNDERSTANDING  
BETWEEN**

**ODISHA BRIDGE & CONSTRUCTION CORPORATION LTD  
AND  
WORKS DEPARTMENT  
GOVERNMENT OF ODISHA**

**FOR THE YEAR 2023-24**



PART-I

**PREAMBLE**

The Odisha Bridge & Construction Corporation Ltd. (OBCOL) was incorporated as a wholly owned Government of Odisha Company on 1<sup>st</sup> January 1983 under the Companies Act, 1956 to undertake various construction activities like Bridges, Roads & Buildings and to work as an agent of Government of Odisha for collection of tolls on different toll gates. Construction project are undertaken by the Corporation on the basis of the working procedure approved by the Works Deptt. Govt. of Odisha vide Resolution No.9133 Dt.06.09.2012 & No.6120 Dt.29.05.2015.

During the 39 years of existence Odisha Bridge & Construction Corporation Limited has developed expertise and know how in planning, designing and construction of a wide variety of construction jobs and executed most of its assignments to the satisfaction of general public.

**1. MANDATE.**

- I. To construct, execute, improve, manage, control or maintain in Odisha and elsewhere all types of Bridges, buildings & other constructions, installation, erections, irrigation project channels and other structures, works & conveniences pertaining thereto.
- II. To augment revenue of the State by operating and collecting different toll gates within the state.

**2. VISION.**

To achieve excellency in the field of design & construction with emphasis on cost, quality & time and to play an important role in the development of infrastructure in the state as well as in the national level.

**MISSION.**

Under the **ST** initiative of the State Govt. we aim to achieve diversification in construction activities by adopting & integrating modern technologies in the project transformation through teamwork & strive to complete the assignment in a time bound & transparent manner.

  
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### 2.1. OVERALL GOALS & OBJECTIVES

- i) To expand its business by use of men and machinery through adoption of improved Construction Technology in order to achieve high turnover.
- ii) To execute the assigned work by taking a proactive and responsible approach to towards the society with due consideration of the environment.
- iii) To collect toll from RD & R&B gates on behalf of State Govt.

### 2.2. DEVELOPMENTAL OBJECTIVES

- i) To introduce greater office automation and computerization in all areas of business & operational activities like Human Resources Management, Finance and Accounts, Monitoring and to apply Project Planning & Management.
- ii) Proper maintenance of HRIS (Human Resource Information System) is to be maintained in order to achieve optimum and efficient utilization of available manpower.
- iii) To create an environment for harmonious industrial relation.

### 2.3. COMMERCIAL OBJECTIVES

- i) The OB&CC always emphasis on quality of services & timely completion of assignment in order to avoid cost over-run and providing optimum satisfaction to the general public as a whole.

### PART-II

#### **EXERCISE OF AUTONOMY AND DELEGATION OF FINANCIAL POWERS:**

For achieving the MOU targets & smooth functioning of the Board, Government of Odisha in Works Department may allow the Board of Directors to exercise greater autonomy to take decisions on its own without frequently referring the decision-making matters to Government.

  
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MOU PERFORMANCE EVALUATION CRITERIA AND TARGETS

1.1	STATIC PARAMETERS (60)	Unit	Weight	Targets					2022-23 (Provisional)
				Excellent 140% On Target	V. Good 120% On Target	Good 100% On Target	Fair 80% On Target	Poor 60% On Target	
				840	720	600	800	600	
1.1.1	Sales Growth (Gross Turnover)	₹ in Crore	20	840	720	600	800	600	829
1.1.2	Profit Growth (Profit after Tax)	₹ in Crore	10	50	43	36	29	27	89
1.1.3	Gross margin (Profit before Tax)	₹ in Crore	10	67	58	48	38	29	123
1.1.4	Return on Capital Employed – 6 Cr. (in terms of dividend)/20 lakh shares	Per share in Rs.	10	42	36	30	24	18	Rs. 30
1.1.5	Value added per Employee- 110/89 Cr.	₹ in Crore	10	1.4	1.2	1.0	0.80	0.60	0.80
	<b>Total of 1</b>		<b>60</b>						
2.	<b>DYNAMIC PARAMETERS (20%)</b>								
2.1	<b>Human Resources Development</b>								
	2.1.1 Employees Training Program	Man days	5	1400	1200	1000	800	600	1000
	2.1.2 Employees Performance Incentive	No. of employees	5	84	72	60	48	36	60
2.2	<b>Project Implementation Status</b>								
	2.2.1 Completed projects	No. of Projects	5	-	-	3	-	-	Total Project -70
	2.2.2 Ongoing Projects		5	-	-	67	-	-	
	<b>Total of 2</b>		<b>20</b>						
3.	<b>GENERAL MEASURES (20%)</b>								
3.1	Timely Approval of Financial Results	Month	10	July-23	Aug-23	Sep-23	Oct-23	Nov-23	Sept-23
3.2	Timely submission of MOU	Month	5	April-23	May-23	June-23	July-23	Aug-23	July-23
3.3	Number of Questions Answered (State Legislature)	Numbers	5	-	-	48	-	-	48
	<b>Total of 3</b>		<b>20</b>						
	<b>Grand total of 1+2+3= 100</b>								

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PART-IV

**COMMITMENT/ASSISTANCE FROM THE STATE GOVERNMENT:**


**Award of works:**


Works Department may consider to award works at least to the tune of Rs. 1000.00 crores per annum for execution by the corporation, which should be reflected in the budget. Corporation may explore possibility of taking up works from other Departments also.

PART-V

**ACTION PLAN FOR IMPLEMENTING THE MoU**

Evaluation and review of performance may be done half yearly/yearly basis as may be decided by Department of Public Enterprises as per the format for evaluation given in Part-III.

  
**E-I-C -cum-Managing Director**  
on behalf of  
Odisha Bridge & Construction  
Corporation Limited.

  
**Principal Secretary to Govt.**  
Works Department  
on behalf of Govt. of Odisha

Date: 20.07.2023

Place: Bhubaneswar